

Knowledge Bank

LESSONS LEARNT

AUTHOR:

Food Security Cuba

COUNTRY WHERE THE ACTION THAT
ORIGINATED THIS KNOWLEDGE TOOK PLACE:

Chile
Cuba

PHASE OF THE OPERATION CYCLE FOR THIS
KNOWLEDGE:

Implementation

ACTORS INVOLVED IN THE GENERATION OF
THIS KNOWLEDGE:

**Agencia Chilena de Cooperación
Internacional para el Desarrollo
(AGCID) - Chile**

**Servicio Agrícola y Ganadero (SAG) -
Chile**

**Unidad de Laboratorios Centrales de
Sanidad Agropecuaria (ULCSA) -
Ministerio de Agricultura (MINAG) -
Cuba**

CONTRIBUTION TO THE SUSTAINABLE
DEVELOPMENT GOALS



Prior review of the beneficiary country's procurement and imports regulations in force

Description of the action that gave rise to the learning:

At the beginning of the project, the team became aware of a series of constraints and limitations established by the country's (in this case Cuba's) regulations related to imports. The lack of prior analysis of these regulations generated important delays in the implementation of certain activities.

Experience gained:

Taking into account that each country has a specific regulatory framework to address imports and procurement processes, it was determined that prior to any intervention, it is important:

- That both the coordinating entity and the organizations/units involved in the project carry out a thorough review/analysis of the country's regulatory/legal framework;
- That meetings are held with the counterparts in the beneficiary country (in this case Cuba) so that details and alternatives can be shared with the team of the coordinating organisation (AGCID) to guarantee more expeditious processes and with the minimum level of risk in the procurement process;
- To have complementary actors, with experience and knowledge in import, export, logistics services and marketing.

Impacts:

Having a previous knowledge of the regulatory/legal framework of the import processes allows to:

- Develop capacities to undertake actions aligned with the specifications of the regulations, thus speeding up the procurement processes (avoid delays).
- Establish, a priori, a procurement protocol/process for all actions of this nature within the project (fluidity in acquisitions and standardization of the process).

The added value of Triangular Cooperation: [\(more information here\)](#)

1. Building ownership and trust.
2. Promoting complementarity and increasing coordination in development cooperation.
3. Sharing knowledge and learning jointly.
4. Co-creating solutions and flexibility.
5. Enhancing the volume, scope and sustainability of Triangular Cooperation
6. Achieving global and regional development goals through strengthened partnerships for sustainable development.

Keywords:

[Purchases](#) [Imports](#)